



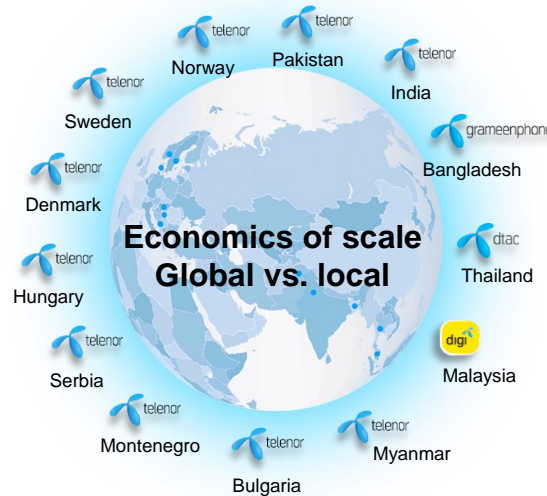
Introducing Telenor Connexion

Mats Lundquist; May 4, 2018

IoT within Telenor group

National Mobile Operators

- National / regional M2M and IoT use cases
- M2M connectivity services with more than 3 million SIMs
- Full stack IoT solutions, e.g., elderly care in Norway and connected car in Pakistan



Telenor Connexion

- Enterprises with large and/or international fleets
- IoT Connectivity, Cloud and Service Excellence Tools
- SI, SW, HW partner eco-system
- Technology provider for the group
- More than 10 million SIMs
- Revenue 2016, SEK million 630

Telenor Group Capabilities

- Wholesale
- Research

Connexion references

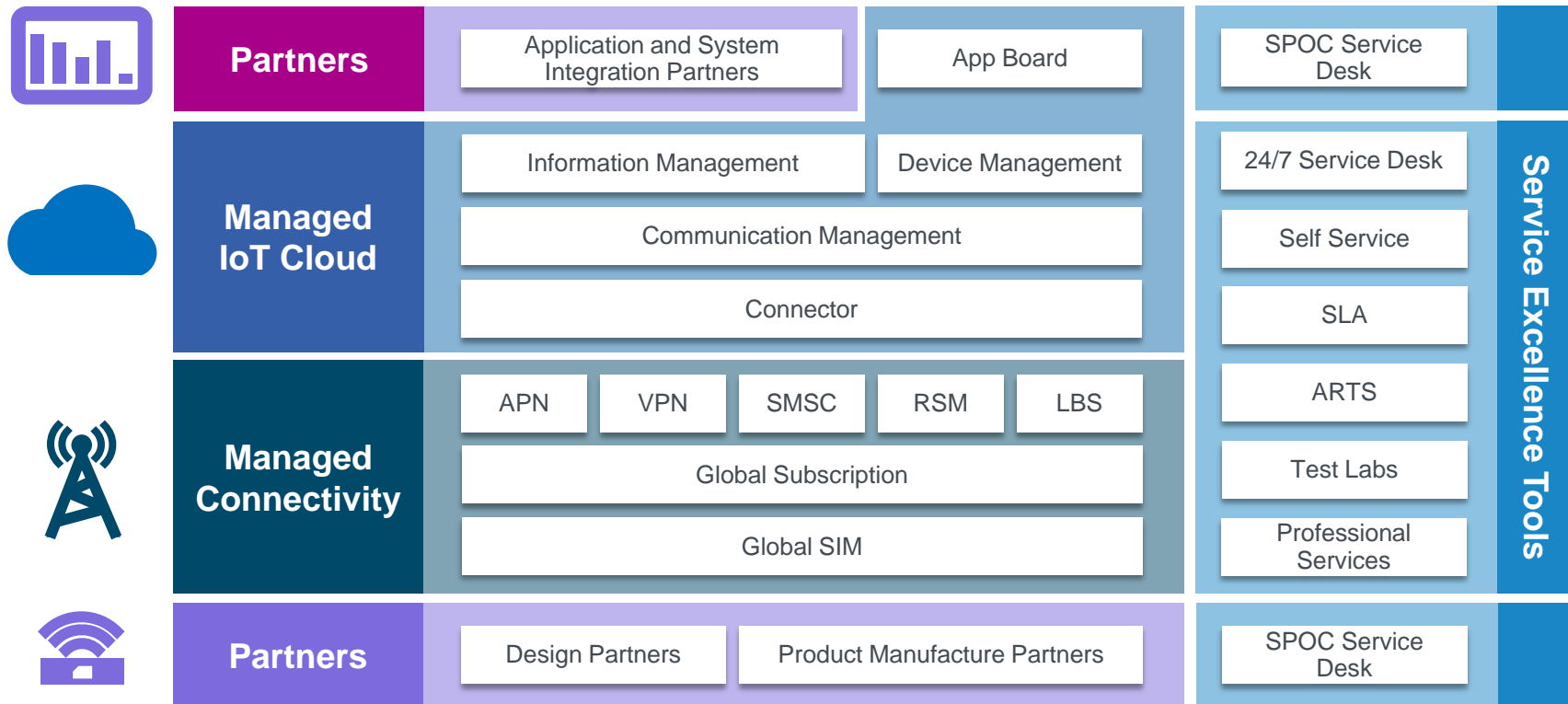


Connexion focus

Automotive	Transport & Logistics	Utilities & Smart Cities	Manufacturing	Value Added Resellers
 <ul style="list-style-type: none"> Personal cars Trucks and Heavy vehicles Automotive suppliers 	 <ul style="list-style-type: none"> Freight & Logistics companies Transport & Logistics service providers 	 <ul style="list-style-type: none"> Utilities providers Smart meter IT service providers Security service providers 	 <ul style="list-style-type: none"> Appliance, HVAC and Elevator Pump and valves Power equipment Industrial machinery & equipment 	 <ul style="list-style-type: none"> Connectivity hardware IoT aggregators Telco operators

Nordics	EMEA	US / UK	APAC
			

Connexion portfolio



Connexion organization



CEO – Mats Lundquist



Dean Woods
CSO



Karin Stenklef
CHRO



Martin Whitlock
CTO



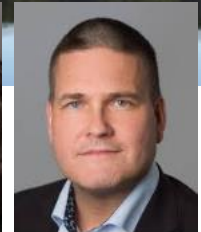
Karin Bjernbäck
D'Hondt
CFO



Cristoff Martin
CMO



Luciana
Widengren
CLO



Robert
Bellwaldius
COO



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Connecting things. It's all about people.