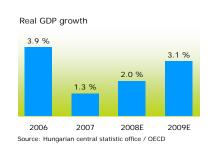


#### Facts about Hungary and Pannon

- Economic development expected to slowly improve
- · Stable mobile market shares
- Pannon's retail development positive despite economic slowdown
- Pannon has reached 52% 3G/HSDPA population coverage



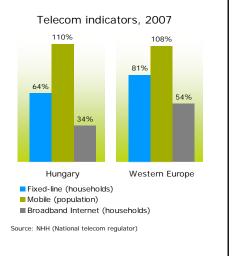




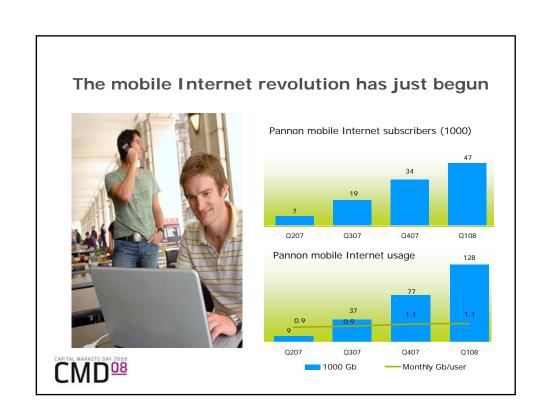


### Rapid Internet growth - users going mobile

- 1.6 million households already connected
- >4 million Hungarians will be daily users by 2010
- Highest penetration among young people
- Low DSL speed
- The next million Internet users will primarily be mobile







## Pannon to be among top 3 broadband providers

The key challenge is to convince customers that mobile broadband is fully competitive to fixed offers

- Download speed with HSDPA in Budapest superior to ADSL
- In rural areas Pannon has an advantage with a seamless Internet offering over UMTS/EDGE





#### **Entry into content aggregation**

Create the most user friendly and engaging start page in the Hungarian market

- Easy to find what you're looking for, informative, good language, easy structure, fast, well-organized and inviting
- Online news and content that engages you, topics that interest you - made by engaged professionals and yourself



Be the preferred start page for the Hungarian people - the one that's on when the PC starts







#### The rationale behind Infosarok is simple

- Reuse of existing technology and proven concept
- Enhanced user experience for new users
- Source of data for Internet trends, usage patterns and preferences
- · Scalable initiative within the region
- Flexible platform for extension into other business areas





# Pannon to take a leading broadband position in Hungary

- UMTS/HSDPA a real competitor to fixed broadband
- Entry into content aggregation to improve the Internet experience
- Leverage on Pannon initiatives in other CEE operations

