

Telenor ASA second quarter 2002

KEY POINTS OF THE SECOND QUARTER 2002 COMPARED TO THE SECOND QUARTER 2001

• 19 % growth in revenues excluding gains, to NOK 11,939 million.

- 56 % growth in EBITDA adjusted for special items, to NOK 3,485 million.
- Operating profit adjusted for special items increased by NOK 657 million to NOK 1,069 million.
- Profit before taxes and minority interests increased by NOK 899 million to NOK 791 million adjusted for special items.
- 115 % growth in EBITDA excluding gains and losses in Telenor Mobile to NOK 1,774 million, 32 % growth excluding DiGi.Com and Pannon GSM.
- EBITDA margin in mNorway of 39.5 %, representing growth of 3 percentage points.
- ARPU in mNorway in the quarter increased to NOK 351 from NOK 337. ARPU in Pannon GSM and DiGi.Com was NOK 184 and NOK 158 respectively.
- EBITDA margin in Telenor Networks of 34 %, representing growth of just over 1 percentage point.
- Net interest bearing liabilities of NOK 25.7 billion at the end of the quarter.

Telenor's continued strong focus on the rationalization of operations contributed to improved margins and reduction in capital expenditure in both mobile and fixed telephony in Norway. The international mobile operations continue to show strong growth, and Telenor's proportional share of total subscriptions at the end of the second quarter was 8.0 million. The total number of subscriptions including Norway was 10.4 million. Business Solutions continues to show a significant improvement in profit despite a continued weak market in IT-related activities. Costs linked mainly to ADSL have had a negative effect on the results of Plus compared to the second quarter of 2001. The purchase of Canal Digital was completed effective 30 June this year. In July this year Telenor increased its ownership interest in Kyivstar and now holds a majority stake in the company. Telenor has signed an agreement with Song Networks Holding AB to take part in a planned financial restructuring of Song group, which would entail a merger with Telenor Business Solutions' activities in Sweden. The agreement is subject to several conditions.

> KEY FIGURES

		2nd quarter	1st half-year		Year
(NOK in millions)	2002	2001	2002	2001	2001
Revenues	12,011	10,055	23,574	20,056	46,040
Revenues excluding gains	11,939	10,017	23,457	19,714	40,604
Revenues excluding gains - growth	19.2 %	10.3 %	19.0 %	13.2 %	11.2 %
EBITDA	3,212	2,200	6,112	4,797	14,250
EBITDA excluding gains and losses	3,155	2,201	6,081	4,494	8,877
Operating profit	691	(309)	1,293	677	3,177
Associated companies	2	2,063	(178)	12,251	8,237
Profit before taxes and minority interests	383	1,428	414	12,094	10,255
Net income	1,107	(1,587)	1,324	5,455	7,079
Net income – US GAAP	1,584	(994) 3)	2,254	6,461 ³⁾	8,838 ³⁾
Net interest bearing liabilities Investments:			25,717	10,866	13,171
– Capex ¹⁾	2,161	2,666	4.040	5,061	11,634
– Investments in businesses ²⁾	2,271	999	11,146	1,713	7,212

¹⁾ Capex is investments in tangible fixed assets and intangible assets.

^a Consists of acquisition of shares and participations including acquisition of subsidiaries and businesses not organized as separate companies.

³⁾ Figures for 2001 are on a pro forma basis.

The table below shows key figures that have been adjusted for special items (gains and losses, write-downs, expenses for restructuring, workforce reductions, loss contracts and exit of activities)¹⁰

		2nd quarte	er		1st half-yea	Year		
(NOK in millions)	2002	2001	Growth	2002	2001	Growth	2001	Growth
Revenues	11,939	10,017	19.2 %	23,457	19,714	19.0 %	40,604	11.2 %
EBITDA	3,485	2,233	56.1 %	6,486	4,546	42.7 %	9,502	10.9 %
Operating profit	1,069	412	159.5 %	1,802	1,116	61.5 %	2,251	(18.1 %)
Associated companies	2	(486)	nm	(178)	(1,021)	nm	(1,746)	nm
Profit/loss before taxes and minority interests	791	(108)	nm	968	(425)	nm	(396)	nm

> KEY FIGURES FOR THE BUSINESS AREAS

Revenues excluding gains	2nd quarter			1st half-year			Year	
(NOK in millions)	2002	2001	Growth	2002	2001	Growth	2001	Growth
Mobile	5,001	2,856	75.1 %	9,360	5,592	67.4 %	12,299	25.8 %
Networks	4,120	4,112	0.2 %	8,234	8,223	0.1 %	16,562	1.2 %
Plus	1,035	804	28.7 %	1,980	1,572	26.0 %	3,374	17.9 %
Business Solutions	1,525	1,423	7.2 %	3,124	2,807	11.3 %	5,940	37.6 %
Other units	2,741	3,407	(19.5 %)	5,755	6,714	(14.3 %)	12,914	(24.0 %)
Eliminations	(2,483)	(2,585)	(3.9 %)	(4,996)	(5,194)	(3.8 %)	(10,485)	(24.0 %)
Total revenues excluding gains	11,939	10,017	19.2 %	23,457	19,714	19.0 %	40,604	11.2 %

EBITDA excluding gains and losses ¹¹		2nd qu	uarter		1st half-year				Year	
(NOK in milions)	2002	Margin	2001	Margin	2002	Margin	2001	Margin	2001	Margin
Mobile	1,774	35.5 %	825	28.9 %	3,291	35.2 %	1,643	29.4 %	3,808	31.0 %
Networks	1,411	34.2 %	1,358	33.0 %	2,819	34.2 %	2,694	32.8 %	5,660	34.2 %
Plus	48	4.6 %	63	7.8 %	23	1.2 %	149	9.5 %	254	7.5 %
Business Solutions	35	2.3 %	(162)	(11.4 %)	26	0.8 %	(339)	(12.1 %)	(822)	(13.8 %)
Other units	(130)	(4.7 %)	139	4.1 %	(46)	(0.8 %)	430	6.4 %	192	1.5 %
Eliminiations	17	nm	(22)	nm	(32)	nm	(83)	nm	(215)	nm
Total EBITDA excluding gains and losses	3,155	26.7 %	2,201	22.0 %	6,081	26.1 %	4,494	22.8 %	8,877	21.9 %
Restructuring, loss contracts etc ²⁾	330	-	32	-	405	-	52	-	625	-
EBITDA adjusted for special items	3,485	29.2 %	2,233	22.3 %	6,486	27.7 %	4,546	23.1 %	9,502	23.4 %

¹⁾ Operating profit excluding depreciation, amortization and write-downs and excluding gains and losses on disposal of fixed assets and operations. ²⁾ Refer to table at the end of the report for more details about special items.

> BUSINESS AREAS

> MOBILE					
Revenues	2nd c	uarter	1st ha	lf-year	Year
(NOK in millions)	2002	2001	2002	2001	2001
mNorway	2,358	2,141	4,613	4,213	8,746
Pannon GSM	1,210	-	1,910	-	-
DiGi.Com	662	-	1,332	-	901
Grameen Phone	415	366	824	599	1,185
Other units	32	22	60	103	169
Total external revenues	4,677	2,529	8,739	4,915	11,001
Internal revenues	324	327	621	677	1,298
Gains on disposal	-	-	-	259	259
Total revenues	5,001	2,856	9,360	5,851	12,558
EBITDA	1,774	825	3,291	1,902	4,067
EBITDA excl. gains and losses	1,774	825	3,291	1,643	3,808
EBITDA excl. gains and losses					
– margin	35.5 %	28.9 %	35.2 %	29.4 %	31.0 %
Operating profit	830	482	1,586	1,255	2,495
Investments:					
– Capex	934	643	1,479	1,123	2,716
 Investments in businesses 	5	363	7,950	750	4,495

It were a positive developments in the operations in Norway and abroad. The figures also reflects that Pannon GSM and DiGi.Com are consolidted. EBITDA increased by NOK 949 million compared to the second quarter in 2001.

mNorway	2nd c	uarter	1st ha	Year	
(NOK in millions)	2002	2001	2002	2001	2001
Traffic	1,481	1,299	2,768	2,507	5,212
SMS/MobilInfo/CPA	326	241	650	479	1,076
Subscription and connection	326	327	650	660	1,328
Other revenues	225	274	526	567	1,130
Total external revenues	2,358	2,141	4,613	4,213	8,746
Internal revenues	319	330	612	684	1,310
Gains on disposal	-	-	-	-	-
Total revenues	2,677	2,471	5,225	4,897	10,056
EBITDA excl. gains and losses EBITDA excl. gains and losses	1,058	901	2,084	1,779	3,731
– margin	39.5 %	36.5 %	39.9 %	36.3 %	37.1 %
Operating profit	675	605	1,393	1,242	2,626
Capex	235	433	448	724	1,674
ARPU – monthly (NOK)	351	337	342	335	340
No. of subscriptions (in thousar	nd)		2,360	2,233	2,307

EBITDA excluding gains and losses; 2000–2002

Telenor group (NOK in millions)



- Revenues in mNorway increased by 8.3 % compared to the second quarter last year, and the EBITDA margin increased by 3 percentage points to 39.5 %.
- The increase in revenues compared to the second quarter of 2001 was due to the increase in the total number of subscriptions and increased revenues from outgoing voice- and SMS traffic. This increase was partly offset by the reduction in revenues from incomming traffic due to price reductions and a decline in the sale of handsets and other equipment. ARPU increased by NOK 14 to NOK 351 compared to the second quarter of 2001. This increase reflects the increase in outgoing voice- and SMS traffic per subscriber. ARPU in the second quarter this year compared to the first quarter increased by NOK 17, due to increased outgoing voice traffic, roaming and incoming traffic.
- mNorway's estimated market share for GSM at the end of the second quarter was in line with the first quarter this year and in line with the second quarter last year, which was 63 %. The estimated mobile penetration in Norway increased slightly from first quarter this year, when it was 80,7 %.
- Increased EBITDA margin compared to the second quarter last year was primarily due to change in the composition of revenues. In addition mNorway has continued to focus on profitability through focus on expenses, especially travel, consulting and commission expenses.
- Capital expenditures decreased compared to the second quarter last year, mainly due to a lower level of capital expenditures in the GSM network. The capital expenditures in UMTS continue to be low.
- Write-downs on fixed assets of NOK 82 million were recorded in the second quarter related to the IT-systems portfolio in mNorway.
- Telenor has received notices of possible decisions from the Norwegian Post and Telecommunication Authority (PT) where Telenor, in PT's opinion, must reduce the interconnection prices in the GSM network, and further that PT consider to impose changes in the terms in the resale agreement between Telenor Mobil and Sence Communications, including reduced prices. The decisions can be appealed.

Pannon GSM – Hungary ¹⁾	2nd quarter		1st hal	f-year	Year
(NOK in millions)	2002	2001	2002	2001	2001
Revenues excluding gains	1,211	-	1,911	-	-
EBITDA excl. gains and losses	455	-	705	-	-
EBITDA excl. gains and losses					
— margin	37.6 %	-	36.9 %	-	-
Operating profit (excl amorti-					
zation of net excess values)	267	-	400	-	-
Capex	311	-	375	-	-
ARPU - monthly (NOK)	184	-	183	-	-
No. of subscriptions (in thousan	d)	-	2,146	-	-

¹⁾ Consolidated from 4 February 2002

- The total number of subscriptions in Pannon GSM increased by 719,000 (50 %) compared to the second quarter last year, and by 145,000 subscriptions compared to the first quarter this year.
- Increased subscriptions contributed to a 20 % growth in revenues and close to a 35 % increase in EBITDA compared to the second quarter last year. The growth in the number of prepaid subscrip-

tions was especially strong. Prepaid subscriptions have on average lower revenue per subscriptions and ARPU is therefore reduced from NOK 223 in the second quarter last year to NOK 184 in the second quarter this year.

 Capital expenditure increased compared to the first quarter this year as a result of especially low investment activity in the first quarter.

DiGi.Com – Malaysia 1)	2nd q	uarter	1st hal	Year	
(NOK in millions)	2002	2001	2002	2001	2001
Revenues excluding gains	664	-	1,339	-	906
EBITDA excl. gains and losses	234	-	485	-	306
EBITDA excl. gains and losses					
– margin	35.2 %	-	36.2 %	-	33.8 %
Operating profit (excl amorti-					
zation of net excess values)	139	-	293	-	181
Capex	292	-	530	-	459
ARPU - monthly (NOK)	158	-	164	-	180
No. of subscriptions (100 % in the	nousand)	-	1,284	-	1,039

¹⁾ Consolidated from 1 September 2001

- The total number of subscriptions increased by 125,000 from the first quarter this year and 267,000 from the second quarter last year.
- DiGi.Com had growth in revenues in local currency of 8 % compared to the first quarter primarily as a result of more subscriptions. Revenues in NOK slightly decreased due to the strengthening of the Norwegian Krone. ARPU in the second quarter this year in local currency (MYR, which is linked to the US dollar) was in line with the first quarter despite strong growth in subscriptions, due to an increased use of SMS and content services.
- EBITDA in NOK is somewhat lower than the first quarter this year as a result of the NOK exchange rate development and increased sales- and advertising costs. Compared to the second quarter last year, EBITDA increased as a result of increased revenues and a strong focus on expenses.

Grameen Phone – Bangladesh	2nd c	uarter	1st ha	Year	
(NOK in millions)	2002	2001	2002	2001	2001
Revenues excluding gains	415	366	824	599	1,185
EBITDA excl. gains and losses	187	91	376	166	457
EBITDA excl. gains and losses					
– margin	45.1 %	24.9 %	45.6 %	27.7 %	38.6 %
Operating profit	150	60	297	108	328
Capex	96	203	107	336	425
ARPU - monthly (NOK)	173	203	182	215	190
No. of subscriptions (100 % in the	ousand))	625	335	464

 Growth in Grameen Phone continued in the second quarter and the total number of subscriptions increased by 75,000 in the quarter, representing a growth of 35 % since the end of last year. As before, increased revenues from traffic and customer equipment contributed to an increase in EBITDA. There was an underlying growth in revenues measured in local currency (BDT) of 30 % compared to the second quarter last year and 11 % compared to the first quarter this year.

	2nd qu	uarter	1st hal	Year	
(NOK in millions)	2002	2001	2002	2001	2001
EBITDA excl. gains and losses	(160)	(167)	(359)	(302)	(686)
Amortization of Telenor's	206	-	365	-	115
net excess values					
Operating loss	(401)	(183)	(797)	(95)	(640)
Capex	-	7	19	63	158

• Other units include mFuture, the mobile activities in Sweden (djuice.se), expenses related to the management and administration of the international mobile portfolio and amortizations of net excess values. The EBITDA loss decreased in the second quarter both compared to the first quarter this year and the second quarter last year. The improvement from the first quarter this year was due to a general improvement in profits in all units. Losses in djuice.se pulls down the EBITDA compared to the second quarter last year, due to launch of the services in the second half year of 2001.

Associated companies and joint ventures abroad								
	2nd q	2nd quarter		1st half-year				
(NOK in millions)	2002	2001	2002	2001	2001			
Telenors share of: 1)								
Revenues	2,640	2,718	5,392	5,759	11,678			
EBITDA	967	753	1,779	1,589	3,544			
Net income	352	61	476	83	421			
Amortization of Telenor's								
net excess values	(202)	(363)	(417)	(720)	(1,276)			
Write-downs of Telenor's								
excess values	-	(7,500)	-	(7,500)	(10,900)			
Gain on disposal of								
ownership interests	-	10,728	-	21,435	21,432			
Net result from associated								
companies	150	2,926	59	13,298	9,677			
No. of subscriptions								
(Telenors share in thousand)			4,742	3,298	4,017			

Associated companies and joint ventures abroad

- ¹⁾ The figures are partly based on management's estimates in connection with the preparation of the consolidated financial statements. Telenor's share of revenues and EBITDA is not included in the consolidated financial statements. The consolidated profit and loss statement contains only the line "net result from associated companies". Sales between the associated companies and sales to group companies are included in revenues in the table. The table include Telenor's share of the results in DiGi.Com up to 1 September 2001 and the results from Pannon GSM up to 4 February 2002. Subsequent to these dates these companies are consolidated as subsidiaries.
- In July this year, Telenor acquired a further 16.5 % of the shares in Kyivstar for NOK 490 million, and Telenor now owns 61.9 % of the shares in the company. Telenor is currently working on a partnership structure which can reduce the ownership to 56.5 %, with a corresponding reduction in the investment. Revenues was NOK 1,271 million in 2001 and 439 million in the first quarter 2002 and the EBITDA margin was 30 % and 54 % respectively. At the end of second quarter 2002 the company had almost 1.5 million subscriptions.

- Telenor's share of total subscriptions increased by 730,000 (18 %) from the first quarter this year. The strong growth in subscriptions in DTAC in Thailand and Kyivstar in the Ukraine continued in the second quarter with a growth of 32 % and 13 % respectively, a total growth of 490,000 subscriptions (Telenor's share). A large part of the growth was prepaid subscriptions.
- In the second quarter this year the increase in Telenor's share of revenues adjusted for the acquisition and sale of associated companies was NOK 470 million (21%) compared to the same period last year. The corresponding figure for growth in EBITDA was NOK 350 million (57%).
- The reduction in amortization of Telenor's net excess values was due to the write-downs that were made last year as well as the acquisition and disposal of associated companies. In the second quarter last year the excess values in Sonofon were written down by NOK 7.5 billion.
- Gain on disposal of ownership interests in the second quarter last year was related to the sale of Esat Digifone.

	W		

Revenues 2nd quarter 1st half-year Year (NOK in millions) 2002 2001 2002 2001 2001 Business market – PSTN/ISDN subscriptions and connection 338 332 662 657 1.313 Trafikk 551 569 1.102 1,166 2.278 Total business market 889 901 1,764 1,823 3,591 Residential market PSTN/ISDN raffic 913 985 1,839 1,975 3,896 Total residential market PSTN/ISDN subscriptions and connection 743 737 1,457 1,480 2,916 Traffic 913 985 1,839 1,975 3,896 Total residential market 1,656 1,722 3,296 3,455 6,812 Wholesale market – fixed network 1,656 1,722 3,296 3,455 6,812 International interconnect 188 176 379 340 722 Internati revenues 2,51 501 1
Business market – PSTN/ISDN Subscriptions and connection 338 332 662 657 1.313 Trafikk 551 569 1.102 1.166 2.278 Total business market 889 901 1,764 1,823 3,591 Residential market PSTN/ISDN 1.457 1,480 2.916 Subscriptions and connection 743 737 1,457 1,480 2.916 Traffic 913 985 1,839 1,975 3,896 Total residential market 1,656 1,722 3,296 3,455 6,812 Wholesale market – fixed network 531 379 340 722 International interconnect 188 176 379 340 722 Internatific 268 225 532 445 953 Total wholesale market 531 509 1,075 1,026 2,093 Total wholesale market 3,076 3,132 6,135 6,304
Subscriptions and connection 338 332 662 657 1.313 Trafikk 551 569 1.102 1.166 2.278 Total business market 889 901 1.764 1.823 3.591 Residential market PSTN/ISDN 1.457 1.480 2.916 Subscriptions and connection 743 737 1.457 1.480 2.916 Traffic 913 985 1.839 1.975 3.896 Total residential market 1.656 1.722 3.296 3.455 6.812 Wholesale market – fixed network 6.812 International interconnect 188 176 379 340 722 953
Trafikk 551 569 1,102 1,166 2,278 Total business market 889 901 1,764 1,823 3,591 Residential market PSTN/ISDN 505 1,457 1,480 2,916 Subscriptions and connection 743 737 1,457 1,480 2,916 Traffic 913 985 1,839 1,975 3,896 Total residential market 1,656 1,722 3,296 3,455 6,812 Wholesale market – fixed network 511 379 340 722 International interconnect 188 176 379 340 722 International interconnect 75 108 164 241 418 Transit traffic 268 225 532 445 953 Total wholesale market 531 509 1,075 1,026 2,093 Total fixed network 3,076 3,132 6,135 6,304 12,496 Leased lines 255 264 513 518 1,040 Other revenues 131
Total business market 889 901 1,764 1,823 3,591 Residential market PSTN/ISDN 5 1,764 1,823 3,591 Subscriptions and connection 743 737 1,457 1,480 2,916 Traffic 913 985 1,839 1,975 3,896 Total residential market 1,656 1,722 3,296 3,455 6,812 Wholesale market – fixed network 5 1,762 3,296 3,455 6,812 Unternational interconnect 188 176 379 340 722 International interconnect 75 108 164 241 418 Transit traffic 268 225 532 445 953 Total wholesale market 531 509 1,075 1,026 2,093 Total fixed network 3,076 3,132 6,135 6,304 12,496 Leased lines 255 264 513 518 1,040 Other revenues
Residential market PSTN/ISDN Subscriptions and connection 743 737 1,457 1,480 2,916 Traffic 913 985 1,839 1,975 3,896 Total residential market 1,656 1,722 3,296 3,455 6,812 Wholesale market – fixed network Jonestic interconnect 188 176 379 340 722 International interconnect 188 176 379 340 722 International interconnect 75 108 164 241 418 Transit traffic 268 225 532 445 953 Total wholesale market 531 509 1,075 1,026 2,093 Total fixed network 3,076 3,132 6,135 6,304 12,496 Leased lines 255 264 513 518 1,040 Other revenues 131 125 281 235 570 Total external revenues 658 591 1,305 1,166 2,456 Gains on disposal - <td< td=""></td<>
Subscriptions and connection 743 737 1,457 1,480 2,916 Traffic 913 985 1,839 1,975 3,896 Total residential market 1,656 1,722 3,296 3,455 6,812 Wholesale market – fixed network 6,812 Wholesale market – fixed network 3,495 6,812 Understic interconnect 188 176 379 340 722 International interconnect 75 108 164 241 418 Transit traffic 268 225 532 445 953 Total wholesale market 531 509 1,075 1,026 2,093 Total fixed network 3,076 3,132 6,135 6,304 12,496 Leased lines 255 264 513 518 1,040 Other revenues 131 125 281 235 570 Total external revenues 658 591 1,305 1,166 2,456 Ga
Traffic 913 985 1,839 1,975 3,896 Total residential market 1,656 1,722 3,296 3,455 6,812 Wholesale market – fixed network 6,812 Domestic interconnect 188 176 379 340 722 International interconnect 75 108 164 241 418 Transit traffic 268 225 532 445 953 Total wholesale market 531 509 1,075 1,026 2,093 Total fixed network 3,076 3,132 6,135 6,304 12,496 Leased lines 255 264 513 518 1,040 Other revenues 131 125 281 235 570 Internal revenues 658 591 1,305 1,166 2,456 Gains on disposal - - - 6 6 Total revenues 4,120 4,112 8,234 8,223 16,568
Total residential market 1,656 1,722 3,296 3,455 6,812 Wholesale market – fixed network 3,296 3,455 6,812 Domestic interconnect 188 176 379 340 722 International interconnect 75 108 164 241 418 Transit traffic 268 225 532 445 953 Total wholesale market 531 509 1,075 1,026 2,093 Total fixed network 3,076 3,132 6,135 6,304 12,496 Leased lines 255 264 513 518 1,040 Other revenues 131 125 281 235 570 Total external revenues 658 591 1,305 1,166 2,456 Gains on disposal - - - 6 6 6 Total revenues 4,120 4,112 8,234 8,223 16,568
Wholesale market – fixed network 722 Domestic interconnect 188 176 379 340 722 International interconnect 75 108 164 241 418 Transit traffic 268 225 532 445 953 Total wholesale market 531 509 1,075 1,026 2,093 Total fixed network 3,076 3,132 6,135 6,304 12,496 Leased lines 255 264 513 518 1,040 Other revenues 131 125 281 235 570 Total external revenues 658 591 1,305 1,166 2,456 Gains on disposal - - - 6 <
Domestic interconnect 188 176 379 340 722 International interconnect 75 108 164 241 418 Transit traffic 268 225 532 445 953 Total wholesale market 531 509 1,075 1,026 2,093 Total fixed network 3,076 3,132 6,135 6,304 12,496 Leased lines 255 264 513 518 1,040 Other revenues 131 125 281 235 570 Total external revenues 658 591 1,305 1,166 2,456 Gains on disposal - - - 6 6 6 Total revenues 4,120 4,112 8,234 8,223 16,568
Domestic interconnect 188 176 379 340 722 International interconnect 75 108 164 241 418 Transit traffic 268 225 532 445 953 Total wholesale market 531 509 1,075 1,026 2,093 Total fixed network 3,076 3,132 6,135 6,304 12,496 Leased lines 255 264 513 518 1,040 Other revenues 131 125 281 235 570 Total external revenues 658 591 1,305 1,166 2,456 Gains on disposal - - - 6 6 6 Total revenues 4,120 4,112 8,234 8,223 16,568
International interconnect 75 108 164 241 418 Transit traffic 268 225 532 445 953 Total wholesale market 531 509 1,075 1,026 2,093 Total fixed network 3,076 3,132 6,135 6,304 12,496 Leased lines 255 264 513 518 1,040 Other revenues 131 125 281 235 570 Total external revenues 3,462 3,521 6,929 7,057 14,106 Internal revenues 658 591 1,305 1,166 2,456 Gains on disposal - - - 6 Total revenues 4,120 4,112 8,234 8,223 16,568
Transit traffic 268 225 532 445 953 Total wholesale market 531 509 1,075 1,026 2,093 Total fixed network 3,076 3,132 6,135 6,304 12,496 Leased lines 255 264 513 518 1,040 Other revenues 131 125 281 235 570 Total external revenues 3,462 3,521 6,929 7,057 14,106 Internal revenues 658 591 1,305 1,166 2,456 Gains on disposal - - - 6 Total revenues 4,120 4,112 8,234 8,223 16,568
Total wholesale market 531 509 1,075 1,026 2,093 Total fixed network 3,076 3,132 6,135 6,304 12,496 Leased lines 255 264 513 518 1,040 Other revenues 131 125 281 235 570 Total external revenues 3,462 3,521 6,929 7,057 14,106 Internal revenues 658 591 1,305 1,166 2,456 Gains on disposal - - 6 6 Total revenues 4,120 4,112 8,234 8,223 16,568
Total fixed network 3,076 3,132 6,135 6,304 12,496 Leased lines 255 264 513 518 1,040 Other revenues 131 125 281 235 570 Total external revenues 3,462 3,521 6,929 7,057 14,106 Internal revenues 658 591 1,305 1,166 2,456 Gains on disposal - - 6 6 6 Total revenues 4,120 4,112 8,234 8,223 16,568
Leased lines 255 264 513 518 1,040 Other revenues 131 125 281 235 570 Total external revenues 3,462 3,521 6,929 7,057 14,106 Internal revenues 658 591 1,305 1,166 2,456 Gains on disposal - - 6 6 Total revenues 4,120 4,112 8,234 8,223 16,568
Other revenues 131 125 281 235 570 Total external revenues 3,462 3,521 6,929 7,057 14,106 Internal revenues 658 591 1,305 1,166 2,456 Gains on disposal - - 6 6 Total revenues 4,120 4,112 8,234 8,223 16,568
Total external revenues 3,462 3,521 6,929 7,057 14,106 Internal revenues 658 591 1,305 1,166 2,456 Gains on disposal - - - 66 Total revenues 4,120 4,112 8,234 8,223 16,568
Total external revenues 3,462 3,521 6,929 7,057 14,106 Internal revenues 658 591 1,305 1,166 2,456 Gains on disposal - - - 66 Total revenues 4,120 4,112 8,234 8,223 16,568
Gains on disposal - - 6 Total revenues 4,120 4,112 8,234 8,223 16,568
Total revenues 4,120 4,112 8,234 8,223 16,568
EBITDA 1,407 1,354 2,815 2,690 5,666
LUILUA 1,407 1,534 2,013 2,030 3,000
EBITDA excl. gains and losses 1,411 1,358 2,819 2,694 5,660
EBITDA excl. gains and losses 1,411 1,556 2,619 2,694 5,660 EBITDA excl. gains and losses
- margin 34.2 % 33,0 % 34.2 % 32.8 % 34.2 %
- margin 54.2 /0 55,0 /0 54.2 /0 52.6 /0 54.2 /0
Operating profit 587 594 1,227 1,252 2,175
Investments:
- Capex 445 799 911 1,550 3,694
– Investments in businesses – – – 25

Operating profit/loss; 2000-2002

Telenor group (NOK in millions)



- Total revenues in Networks was in line with the second quarter last year and the EBITDA margin increased to 34.2 %. The development follows the same trend as the first quarter.
- External revenues in the business market and the residential market decreased in relation to the second quarter last year. This was due to price reductions for some traffic categories and a slowdown in the market for fixed telephony, partly as a result of the transition to ADSL, and a larger share of the Internet traffic being invoiced by the Plus business area as prefix traffic. Easter was in the first quarter this year as opposed to the second quarter last year, and this had a positive effect on the traffic volume in the second quarter this year compared to the second quarter last year. The change over to ADSL and prefix traffic have resulted in reduced external revenues and increased internal revenues. A price increase in subscriptions and connections from 1 May this year contributed to increased external subscription and connection revenues, and offset the effect of the downturn in the number of subscriptions, particularly in the residential market.
- Telenor's market share (including internal prefix traffic) measured in traffic minutes at the end of the second quarter this year was 72.5 %, of which Network's market share was 65.5 %.
- The increase in external revenues from domestic interconnect compared to the second quarter last year was primarily due to the increased volume and resale of traffic and subscriptions. The decrease in external revenues from international interconnect was due to a fall in both price and volume for traffic from abroad. The increase in external revenues from transit traffic was due to the increased domestic transit traffic, including traffic between the mobile operators via the fixed network.
- Internal revenues increased as a result of increased sales of ADSL, leased lines and increased internal interconnect as a result of a greater share of the Internet traffic being internal prefix traffic.
- The increase in EBITDA compared to the second quarter last year was due primarily to lower operating expenses including consultancy and commission expences. A gradual workforce reduction led to salary and personnel costs being in line with the second quarter last year. Expenses related to legal disputes and workforce reductions were approximately at the same level as the second quarter last year. NOK 49 million was recorded as an expense for workforce reductions in the second quarter this year.
- Capital expenditure was reduced compared to last year. There was a strong focus on utilizing previous investments. More than NOK 220 million was invested in the first half of last year in the transatlantic fibre cable TAT 14, and approximately NOK 360 million for the whole of last year. As a result of the increase in assets under construction that has been put into service this year, depreciation increased, both compared to the second quarter last year and the first quarter this year.

> PLUS					
Revenues	2nd qu	arter	1st hal	f-year	Year
(NOK in millions)	2002	2001	2002	2001	2001
Broadcast	578	540	1,150	1,080	2,231
Content & Interactive	85	44	118	72	188
Internett	243	108	457	200	508
Other	2	5	6	8	15
Total external revenues	908	697	1,731	1,360	2,942
Internal revenues	127	107	249	212	432
Gains on disposal	-	1	-	4	12
Total revenues	1,035	805	1,980	1,576	3,386
EBITDA	48	53	23	142	248
EBITDA excluding gains and los	505				
Broadcast	178	120	338	257	537
Content & Interactive	(57)	(34)	(105)	(55)	(128)
Internett	(44)	(6)	(161)	(7)	(76)
Other	(29)	(17)	(49)	(46)	(79)
Total EBITDA excluding					
gains and losses	48	63	23	149	254
-					
Operating loss	(114)	(93)	(299)	(143)	(841)
Investments:					
– Capex	105	170	156	243	835
 Investments in businesses 	2,256	362	2,370	431	906

- The acquisition of Canal Digital was completed effective from 30 June this year for accounting purposes, which increased Telenor's ownership share from 50 % to 100 %, for a total consideration of NOK 2,150 million.
- Growth in external revenues in Broadcast compared to the second quarter last year was mainly due to the increased customer base in cable TV and small antenna networks. The decrease in revenues from satellite transmission of analogue signals was partly offset by increased revenues from satellite transmission of digital signals. The cable TV company Sweden On-Line, consolidated from the third quarter last year, contributed external revenues of NOK 31 million in the second quarter this year.
- Increased external revenues in Internett in Norway was mainly attributed to ADSL. External revenues in Telenordia Privat AB, which was consolidated in fourth quarter last year, was NOK 63 million in the second quarter this year. The number of connected ADSL subscriptions increased from the beginning of the year by 30,000 in Norway, with 11,000 new subscriptions in the second quarter. The total number of connected ADSL subscriptions in Sweden increased from the beginning of the year by 12,000, with 1,000 new subscriptions in the second quarter.
- Increased external revenues in Content & Interactive was primarily due to the sale of program rights in connection with the Football World Cup.

- Increased EBITDA in Broadcast compared to the second quarter last year was primarily due to cable TV and the liquidation of loss-making operations last year.
- Expenses related to distribution of the Football World Cup, including program rights in Content & Interactive resulted in an increased EBITDA loss in the second quarter compared to second quarter last year.
- In Internett, the EBITDA loss in Telenordia Privat AB was NOK 11
 million in the second quarter this year. The remaining EBITDA loss
 was due to the sale of ADSL in Norway. The launch of ADSL in Norway had a negative effect on the profits as a result of market campaigns with rebated connection and free usage, as well as
 increased costs for commission, marketing, customer services and
 network capacity. Reduced EBITDA loss in Internett compared to
 the first quarter this year, was due primarily to the lower sale of
 ADSL and increased revenues in the period.
- Depreciation and amortizations increased compared to the second quarter last year and was due to capital expenditures to develop the platform for interactive services in Content & Interactive and investments in cable TV, as well as the consolidation of Telenordia Privat AB in the fourth quarter last year. This was partly offset by reduced depreciation of satellite and equipment due to write-downs in the fourth quarter last year. Reduced capital expenditure compared to the second quarter last year related to the cable TV operations.

Associated companies	2nd qu	uarter	1st half-year		Year
(NOK in millions)	2002	2001	2002	2001	2001
Telenors share of: 1)					
Revenues	456	440	943	783	1,717
EBITDA	(63)	(19)	(50)	(76)	(191)
Net income	(75)	(104)	(138)	(203)	(464)
Amortization of Telenor's					
net excess values	(16)	(16)	(33)	(28)	(58)
Write-downs of Telenor's					
excess values	-	-		-	(22)
Gains/losses on disposal of					
ownership interests	-	1		1	(3)
Net result from associated					
companies	(91)	(119)	(171)	(230)	(547)

¹⁾ The figures are partly based on the management's estimates in connection with the preparation of the consolidated financial statements. Telenor's share of the revenues and EBITDA is not included in the consolidated financial statements. The consolidated profit and loss statement contains only the line "net result from associated companies". Sales between the associated companies and sales to group companies are included in revenues in the table.

- Canal Digital was reported as an associated company until 30 June this year, when the company became a subsidiary of Telenor.
- Telenor's share of Canal Digital's revenues increased by 42 % to NOK 286 million compared to the second quarter in 2001.
- Telenor's share of the EBITDA loss in Canal Digital was NOK 34 million compared to a EBITDA loss of NOK 26 million in the second quarter last year.

> BUSINESS SOLUTIONS					
Revenues	-	uarter		lf-year	Year
(NOK in millions)	2002	2001	2002	2001	2001
ASP, operating services, software	2,				
consulting services	186	300	385	642	1,077
Access, network and					
communication services	376	335	723	674	1,378
Total Business Solutions Norway	562	635	1,108	1,316	2,455
Nextra International	221	333	457	643	1,271
Business Solutions Sweden	193	17	420	20	310
CominCom/Combellga	162	143	333	273	580
Total Business Solutions					
International	576	493	1,210	936	2,161
Total external revenues	1,138	1,128	2,318	2,252	4,616
Internal revenues	387	295	806	555	1,324
Gains on disposal	-	-	-	-	-
Total revenues	1,525	1,423	3,124	2,807	5,940
EBITDA	28	(167)	10	(344)	(828)
EBITDA excluding gains and los	ses				
Business Solutions Norway	15	22	-	75	59
Business Solutions International	20	(184)	26	(414)	(881)
Total EBITDA excluding gains					
and losses	35	(162)	26	(339)	(822)
		(1 040)	(E40)		12 0601
Operating loss	(232)	(1,040)	(540)	(1,445)	(2,908)
Operating loss Investments:	(232)	(1,040)	(540)	(1,445)	(2,908)
	(232) 182	317	(540)	(1,445) 706	1,041

• The reduction in external revenues in Business Solutions Norway compared to the second quarter last year was primarily due to a continued weak market for the sale of operating services and considerably lower sales of operating service-related software.

- The external revenues in access, networks and communication services increased compared to the second quarter last year primarily related to the increased sale of access, data communication and call centre solutions. The data communication operation has experienced an increase in the demand and increased sale of IP VPN based solutions.
- The reduction in external revenues in Nextra International was due to the lack of revenues from activities that were disposed of in the fourth quarter last year. Current activities are experiencing weak or no growth, mainly as a result of continued weak market conditions in Europe as a whole. However, significant improvements in results have been achieved from efficiency improvements in Nextra International.
- The growth in external revenues in Business Solutions Sweden compared to the second quarter last year is the result of the consolidation of Telenordia in the fourth quarter last year. This has also contributed to increased internal revenues through the sale of services to Telenor Plus in Sweden.
- Reduced EBITDA in Business Solutions Norway was due to lower sales of operating services and operating service-related software.

Profit/loss before taxes and minority interests; 2000–2002

Telenor group (NOK in millions)



Operating service-related software generates amortization charges and not cost of materials. This decrease in EBITDA was partly offset by cost reductions and a higher gross margin from the sale of access, corporate networks and communication services.

- EBITDA in Business Solutions International improved significantly compared to the second quarter of last year, NOK 168 million of the increase in the EBITDA can be attributed to EBITDA losses in businesses sold or liquidated in 2001.
- The EBITDA margin in CominCom/Combellga was reduced in the second quarter compared to earlier periods as a result of increased traffic charges due to national and international interconnections.
- Depreciation and amortizations decreased compared to the second quarter last year. This was due to write-downs made last year and lower investments compared to earlier periods, partly offset by the consolidation of Telenordia from the fourth quarter last year. Write-downs of NOK 605 million were made in the second quarter last year.
- Telenor has signed an agreement with Song Networks Holding AB to participate in a planned financial restructuring of Song group, which would entail a merger with Telenor Business Solutions' activity in Sweden. The agreement is subject to several conditions.

> EDB BUSINESS PARTNER

	2nd q	uarter	1st half-year		Year	
(NOK in millions)	2002	2001	2002	2001	2001	
External revenues	843	770	1,725	1,508	3,312	
Internal revenues	246	363	488	731	1,458	
Gains on disposal	-	25	1	33	41	
Total revenues	1,089	1,158	2,214	2,272	4,811	
EBITDA	80	178	139	328	447	
EBITDA excl. gains and losses	80	153	138	295	406	
Operating profit/loss	(20)	6	(56)	60	(1,208)	
Investments:						
– Capex	61	-	88	100	174	
 Investments in businesses 	4	35	5	35	749	

Operations that have been transferred to Itworks AS have been excluded from the figures for EDB Business Partner. In 2001 Ephorma AS was accounted for in accordance with the equity method until the company was sold in the fourth quarter of 2001. This creates a divergence in relation to the figures that are presented by EDB Business Partner ASA itself.

· Revenues in the second quarter showed a decrease in the Telecom and Consulting areas, whilst the Operations area showed an increase compared to the same quarter last year. The decrease in Telecom was due to a decrease in purchases from other Telenor companies and some reduction in revenues in international operations, partly due to the weaker US dollar. Revenues in the Consulting area decreased by 27 % on a comparable basis, as a result of the difficult market for consultancy services. The Operations area increased its revenues as a result of the acquisition of businesses.

- EBITDA decreased compared to the second quarter last year in all the areas with the exception of the Operations area, which stabilised its margin in relation to last year. The Operations area had a positive development in profits in the guarter as a result of lower costs. The main decrease in EBITDA occurred in the Telecom area and was due to reduced revenues.
- In the second guarter this year, charges of NOK 21 million were recorded in connection with workforce reductions, of which NOK 14 million were in the Telecom area and NOK 7 million were in the Bank/Finance area in Sweden.

> OTHER BUSINESS UNITS Revenues 2nd quarter 1st half-year Year (NOK in millions) 2002 2001 2002 2001 2001 578 322 1.175 552 1,210 Satellite Services 141 Satellite Networks 295 162 77 354 591 Itworks 334 155 957 Other 229 120 120 237 473 **Total external revenues** 839 853 1,862 1,534 2,994 Internal revenues 167 283 373 561 1,038 Gains on disposal 1 **Total revenues** 1.006 1.136 2.235 2,095 4.033 EBITDA 50 35 115 51 (37) **EBITDA** excluding gains and losses 67 90 175 152 Satellite Services 38 Satellite Networks 12 55 25 51 26 Itworks 6 (15)(13)(102)(101)(110)Other (67) (8) (15)**Total EBITDA excluding gains** and losses 49 48 114 64 (9) **Operating loss** (39)(47) (69)(99)(686) Investments: – Capex 60 97 81 188 476 Investments in businesses (14)33 744 223 252 • Increased external revenues in Satellite Services compared to the

- second guarter last year were due to the consolidation of Telenor Satellite Services, Inc. (NOK 195 million) from 11 January this year and increased revenues in the Norwegian activity resulting from increased volume of Inmarsat traffic. Marlink had lower revenues related to delayed invoicing from earth stations, reduced price and volume, and changes in exchange rates. Amendments in agreements in the former EIK cooperation led to increased revenues and operating expenses of NOK 40 million.
- Increased EBITDA in Satellite Services compared to the second quarter last year was primarily due to the consolidation of Telenor Satellite Services, Inc., which contributed NOK 34 million in the increase in EBITDA and increased revenues in the Norwegian operations.
- Increased external revenues in Satellite Networks compared to the second quarter last year were due to long-term contracts with NATO, the UN and the Norwegian Armed Forces entered into this

year and general increased sales in the international operations. EBITDA increased as a result of increased revenues and the restructuring process carried out, combined with a general focus on expenses.

- Itworks filed for bankruptcy on 24 April this year.
- In EBITDA for "Other" a non-recurring expense of NOK 66 million related the accounting of previously granted pension benefits in Teleservice was included.

> CORPORATE FUNCTIONS AND GROUP ACTIVITIES

Revenues	2nd quarter		1st half-year		Year
(NOK in millions)	2002	2001	2002	2001	2001
External revenues	73	91	154	195	375
Internal revenues	575	591	1,155	1,232	2,399
Gains on disposal	71	13	115	41	5,116
Total revenues	719	695	1,424	1,468	7,890
EBITDA	(193)	(112)	(250)	(125)	4,593
EBITDA excluding gains and					
losses	(261)	(117)	(300)	(159)	(513)
Operating profit/loss	(370)	(218)	(575)	(329)	4,139
Investments:					
– Capex	374	590	1,022	1,096	2,642
 Investments in businesses 	2	37	57	70	127

- Reductions in external and internal revenues compared to the second quarter last year were due to lower revenues from the internal IT supplier as a result of reductions in the sale of application operations, fewer IT users and lower sales to former Telenor companies.
- EBITDA excluding gains and losses decreased compared to the second quarter last year. NOK 190 million in estimated losses on long-term leasing contracts was expensed in the second quarter due to the weaked market for the rental of office buildings. Telenor has adjusted its portfolio of owned and leased properties and has in previous periods realized significant gains on the sale of properties.
- Additional costs in connection with the relocation process and the change over to a new IT platform have also contributed to the increased EBITDA loss compared to the second quarter last year. Lower consultancy and acquisition costs, a down scaling of the International Centre and lower expenses in strategic group projects have had a positive effect on EBITDA.
- Increased depreciation compared to the seconds quarter last year was due to the new headquarter at Fornebu and new data solutions for the Telenor group.
- Capital expenditures in the second quarter were primarily related to the relocation at Fornebu including new data solutions.

> OTHER PROFIT AND LOSS ITEMS FOR THE GROUP Depreciation, amortization and write-downs

	2nd q	uarter	1st half-year		Year		
(NOK in millions)	2002	2001	2002	2001	2001		
Depreciation of tangible assets	1,988	1,574	3,858	2,962	6,266		
Amortization of goodwill *)	246	163	484	298	668		
Amortization of other							
intangible assets"	182	84	342	170	317		
Total depreciation and							
amortization	2,416	1,821	4,684	3,430	7,251		
Write-downs of tangible assets	105	84	132	86	1,556		
Write-downs of goodwill	-	604	3	604	2,266		
Total write-downs	105	688	135	690	3,822		
Total depreciation,							
amortization and write-downs	2,521	2,509	4,819	4,120	11,073		

¹ Specification of amortization of goodwill and other intangible assets

	2nd quarter		1st half-year		Year
(NOK in millions)	2002	2001	2002	2001	2001
DiGi.Com ¹⁾	77	-	162	-	115
Pannon GSM ¹⁾	176	-	293	-	-
Other Mobile	12	5	26	20	38
Total Mobile	265	5	481	20	153
Software licenses	38	36	77	78	155
Other Business Solutions	43	69	106	144	274
Total Business Solutions	81	105	183	222	429
Plus	28	20	49	34	70
EDB Business Partner	41	51	82	101	196
Other	13	66	31	91	137
Total	428	247	826	468	985

¹⁾ Based on preliminary valuations and allocations of net excess values

- Measured in NOK both the depreciation and amortization in foreign subsidiaries and amortization of related net excess values are reduced due to the strengthening of the Norwegian Krone in the second guarter.
- Depreciation of tangible assets increased by NOK 414 million, compared to the second quarter of 2001. NOK 256 million of the increase was derived from the Mobile business area, of which NOK 225 million was related to DiGi.Com and Pannon GSM.
 NOK 83 million of the increase occurred in the Networks business area, and was a result of the increase in assets under constructions that has been put into service this year. Other increases were due to major investments following the first half of 2001, largely in connection with the new head office at Fornebu. Increased depreciation of tangible assets compared to the first quarter of this year was primarily due to the results of a full quarter of operations in Pannon GSM, as well as the growth in Networks.
- The write-downs carried out last year are estimated to have contributed approximately NOK 40 million in reduced depreciation of tangible assets, compared to the second quarter of 2001 and approximately NOK 80 million in reduced amortization of goodwill and other intangible assets.

Investments; 2000-2002

Telenor aroup (NOK in millions)

2000	Q1 Q2 Q3 Q4	1,429/ 847 2,218/ 5,257 3,736/ 1,794	3,038/32,353
2001	Q1 Q2 Q3 Q4	2,395/714 2,666/999 2,724/4,218 3,849/1,281	
2002	Q1 Q2 Q3 Q4	1,879/ 8,875	Capex Capex Investments in businesses
		0 5,000 10,000 15,000 20,000 25,000 30,000	35,000

 The acquisition of Canal Digital and Kyivstar is expected to result in increased depreciation and amortization in future periods.
 Based on depreciation in the companies in the second quarter and the preliminary valuation and allocation of excess values, it is estimated that the quarterly depreciation and amortization will increase in the order of NOK 250 million.

Associated companies	2nd qu	uarter	1st ha	Year	
(NOK in millions)	2002	2001	2002	2001	2001
Telenors share of ¹⁾					
Revenues	4,458	4,728	9,107	9,766	20,467
EBITDA	911	752	1,772	1,555	3,492
Net income	224	(78)	278	(214)	(318)
Amortization of Telenor's					
net excess values	(222)	(408)	(456)	(807)	(1,427)
Write-downs of Telenor's					
excess values	-	(8,165)	-	(8,165)	(11,597)
Gains/losses on disposal of					
ownership interests	-	10,714	-	21,437	21,579
Net result from associated					
companies	2	2,063	(178)	12,251	8,237

- ¹⁰ The figures are partly based on management's estimates in connection with the preparation of the consolidated financial statements. Telenor's share of revenues and EBITDA is not included in the consolidated financial statements. The consolidated profit and loss statement contains only the line "net result from associated companies". Sales between the associated companies and sales to group companies are included in revenues in the table.
- Reduction in Telenor's share of revenues in associated companies compared to the second quarter last year was due to the consolidation of DiGi.Com, Pannon GSM and Telenordia as subsidiaries. Adjusted for these companies, Telenor's share of revenues and EBITDA compared to the second quarter last year increased by NOK 456 million and NOK 276 million, respectively. This increase was primarily due to growth in associated mobile companies abroad.
- Reduction in amortization of Telenor's net excess values were due primarily to the write-downs made last year and the effect of companies that were sold or acquired as subsidiaries. The writedowns in the second quarter of last year were related to Sonofon and Telenordia.
- Gain on disposal of ownership interests in the second quarter of last year was the sale of Esat Digifone.

Financial items	2nd quarter		1st half-year		Year
(NOK in millions)	2002	2001	2002	2001	2001
Financial income	128	258	266	568	897
Financial expenses	(379)	(293)	(716)	(857)	(1,396)
Net forreign currency gain/loss	(29)	-	(206)	(231)	(402)
Net gains/losses and					
write-downs	(30)	(291)	(45)	(314)	(258)
Net financial items	(310)	(326)	(701)	(834)	(1,159)
Gross interest expenses	(411)	(441)	(800)	(949)	(1,638)
Net interest expenses	(315)	(226)	(573)	(507)	(898)

- Reduction in financial income compared with the second quarter last year, was mainly related to the lower level of liquid assets.
- Financial expenses were higher compared to the second quarter last year. This is was due to an increase in average interest-bearing liabilities during the second quarter of this year and an increase in the average interest rates.
- The write downs of financial assets in the second quarter of this year was related mainly to shares owned by EDB Business Partner. In the second quarter of last year, the write down of the shares in Scandinavia Online was NOK 229 million.

> TAXES

- Telenor expects to have a tax income for the year. This is due to the decision to liquidate Telenor Digifone Holding AS. This was the company that sold the shares in Esat Digifone in 2001. The liquidation is expected to realize a taxable loss of around NOK 11.5 billion related to the taxable cost price of the shares for Telenor ASA.
- Telenor expects during the year to record a 28 % tax income on the aforementioned taxable loss, amounting to NOK 3.2 billion, which will result in a net tax income for the year. Current taxes in Norway on the results for 2002 are expected to be reduced to around zero. The remaining tax on the taxable loss will be taken to income as a deferred tax asset in 2002. In the first half of this year only parts of the expected tax income were recorded, and it is therefore expected that Telenor will also have a tax income for the remaining quarters of 2002.
- Telenor has not recognized any deferred tax assets on the expected losses in our associated companies and subsidiaries abroad.
- The actual tax rate may differ from the estimated rate.
- > BALANCE SHEET
- Total assets decreased compared to the first quarter this year, mainly as a result of foreign currency translation. The strengthened value of the Norwegian Krone compared to a number of other currencies during second quarter this year, with a resulting reduction in the balance sheet value of assets and liabilities calculated in foreign currencies.
- Compared to the end of the first quarter, the net interest-bearing liabilities increased by NOK 1.3 billion. This was to a large extent due to the investment in Canal Digital, with a cash payment of NOK 2.15 billion, and a consolidation of the company's net

interest-bearing liabilities by NOK 0.5 billion. This was partially offset by the lower value in NOK of liabilities in foreign currency, both in foreign subsidiaries and on the group level.

- As a result of the investment in Canal Digital, intangible assets increased compared with the first quarter. This was partially offset by translation of net investments in foreign entities to NOK.
- The reduced book value of associated companies was primarily due to exchange rate effects and the consolidation of Canal Digital as of 30 june this year.
- The increased deferred tax assets was to a large extent due to parts of the tax loss carry-forward resulting from the liquidation of Telenor Digifone Holding AS, as mentioned above.
- The net effect of translation adjustments has reduced the shareholders' equity by NOK 1.8 billion compared to the first quarter this year. This was to a large extent connected with the investments in subsidiaries and associated companies in Asia and Hungary where Telenor has not established liabilities in foreign currencies to hedge the net investments, because these countries are not considered to have efficiently run capital markets.
- In the second quarter, shareholders' equity decreased by NOK 668 million in connection with the consolidation of Canal Digital. The acquisition of Canal Digital was completed effective from 30 June 2002 for accounting purposes, thereby increasing Telenor's equity interest from 50 % to 100 %. As a result of the transfer of risk at the time of entering into the agreement in June last year, 50 % of the company's loss, amortization of net excess values and calculated financing expenses for one year has been recorded directly against the group's shareholders' equity.

> US GAAP

Telenor has net income in accordance with Generally Accepted Accounting Principles in the United States (US GAAP) of NOK 1,584 million in the second quarter this year, compared to net income in accordance with Norwegian accounting principles of NOK 1,107 million. The main reason for the difference is that goodwill is not amortized from 1 January 2002 according to US GAAP, but has been replaced by an annual impairment test for all the reporting units with goodwill. In connection with the implementation of the new accounting standard, a valuation of all consolidated units with goodwill as of 1 January 2002 has been carried out, in accordance with the requirements of US GAAP. Fair value of these consolidated units with goodwill exceeded the carrying value, so that no goodwill impairments were recognized at the implementation. The annual impairment test will be carried out in the fourth quarter of this year.

> OUTLOOK FOR THE YEAR

- Telenor intends to continue to focus on its core activities, maintaining the market position of its Norwegian operations and increasing profitability by improving the efficiency of operational and investment activities.
- Developments in the second quarter of this year generally confirm the outlook given at the end of the previous quarter. Continued positive revenue growth is expected, derived to a large extent from businesses outside Norway.

- Telenor's mobile communications operations in Norway are expected to have a good growth in revenues. The profit will be influenced by the revenue growth and the focus on expenses.
- Telenor's mobile communications operations outside Norway are expected to have revenue growth. Revenue growth and focus on expenses are expected to retain a positive profitability.
- The Business Solutions business area is still experiencing low demand in the field of IT-related activities, but is still expected to achieve a positive EBITDA result for the year as a whole.
- Revenues and EBITDA margin for the Networks business area are expected to be at the same level as last year.
- Results in the Plus business area are expected to be strongly influenced by the increase in the number of ADSL subscriptions.
 EBITDA is expected to be positive for the year. Canal Digital is expected to achieve a positive EBITDA in the second half this year partly due to increase in the number of customers.
- Telenor's program for improving operational efficiency, Delta 4, is progressing according to plan.
- Capital expenditures including Kyivstar and Canal Digital are expected to amount to approximately NOK 10.5 billion, including about NOK 4.5 billion in foreign subsidiaries and about NOK 2 billion of investments in properties, and new IT-solutions for the group in Norway in connection with the relocation to Fornebu.
- Based upon a reduced investment level and good underlying development, EBITDA for the year is expected to well exceed the capital expenditures. EBITDA is expected to be on level with capital expenditures for the consolidated mobile operations abroad.
- Telenor's operating profit adjusted for special items is expected to be significantly higher than last year.

The unaudited interim consolidated financial statements according to Norwegian GAAP have been prepared on a basis consistent with Telenor's financial statements as of year end 2001. In accordance with US GAAP goodwill is no longer amortized as described above.

The accounts submitted with the report have not been audited. This report contains statements regarding the future connected with Telenor's growth initiatives, profit figures, strategies and objectives. In particular, the section "Outlook" contains forward looking statements regarding the group's future. All statements regarding the future are subject to inherent risks and uncertainties, and many factors can lead to actual profits and developments deviating substantially from what has been expressed or implied in such statements. These factors include the risk factors relating to Telenor's activities described in Telenor's Annual Report on Form 20-F filed with the Securities and Exchange Commission in the USA under the heading "Cautionary Statements Regarding Forward-Looking Statements" and "Risk Factors" (available on www.telenor.com/ir/annual_reports).

Oslo 25 July 2002 The Board of Directors of Telenor ASA

> PROFIT AND	Telenor group	2nd q	uarter	1st ha	lf-year	Year
LOSS	(NOK in millions except net income per share)	2002	2001	2002	2001	2001
STATEMENT	TEMENT Revenues		10,017	23,457	19,714	40,604
•	Gains on disposal of fixed assets and operations	11,939 72	38	117	342	5,436
	Total revenues	12,011	10,055	23,574	20,056	46,040
	Costs of materials and traffic charges	3,219	2,604	6,322	4,945	10,204
	Own work capitalized	(153)	(249)	(293)	(466)	(1,002)
	Salaries and personell costs	2,416	2,545	5,055	5,018	10,165
	Other operating expenses	3,302	2,916	6,292	5,723	12,360
	Losses on disposal of fixed assets and operations	15	39	86	39	63
	Depreciation and amortization	2,416	1,821	4,684	3,430	7,251
	Write-downs	105	688	135	690	3,822
	Total operating expenses	11,320	10,364	22,281	19,379	42,863
	Operating profit	691	(309)	1,293	677	3,177
	Associated companies	2	2,063	(178)	12,251	8,237
	Net financial items	(310)	(326)	(701)	(834)	(1,159)
	Profit before taxes and minority interests	383	1,428	414	12,094	10,255
	Taxes	773	(3,026)	868	(6,652)	(3,897)
	Minority interests	(49)	11	42	13	721
	Net income	1,107	(1,587)	1,324	5,455	7,079
	EBITDA	3,212	2,200	6,112	4,797	14,250
	EBITDA excluding gains and losses	3,155	2,201	6,081	4,494	8,877
	EBITDA excluding gains and losses – margin	26.4 %	22.0 %	25.9 %	22.8 %	21.9 %
	Net Income per share in NOK – basic	0.624	(0.895)	0.746	3.078	3.994
	Net Income per share in NOK – diluted	0.624	(0.891)	0.746	3.075	3.990
	US GAAP					
	Net Income ¹⁾	1,584	(1,516)	2,254	5,494	7,004
	Pro forma net income 2001 ²⁾	-	(994)	-	6,461	8,838
	Net Income per share in NOK – basic	0.892	(0.855)	1.270	3.100	3.952
	Net Income per share in NOK – diluted	0.892	(0.854)	1.270	3.097	3.948
	Pro forma net income per share in NOK 2001 – basic ²⁾	-	(0.561)	-	3.645	4.987
	Pro forma net income per share in NOK 2001 – diluted $^{\circ}$	-	(0.560)	-	3.641	4.982

¹⁾ US GAAP net income first quarter 2002 is corrected to NOK 670 million (from NOK 560 million previously reported) due to changes in taxes on goodwill. Net income per share (basic and diluted) is corrected to 0.377 (from 0.316).

²⁾ Pro forma net income and pro forma net income per share in 2001 in NOK (basic and diluted) reflects the effects assuming SFAS 142 were adopted 1 January 2001.

BALANCE	Telenor group				
SHEET	(NOK in millions)	30.06.2002	31.03.2002	30.06.2001	31.12.2001
	Deferred tax assets	1.823	832		600
	Intangible assets	17,895	17.346	6.852	9,600
	Tangible assets	39,514	40,282	30,988	37,608
	Associated companies	12,243	13,196	20,964	14,246
	Other financial assets	4,436	4,495	4,774	4,041
	Total fixed assets	75,911	76,151	63,578	66,095
	Other current assets	11.987	12.922	10.390	10,530
	Cash and interest bearing investments	3.305	3,115	12,087	5,998
	Total current assets	15.292	16.037	22.477	16,528
	Total assets	91,203	92,188	86,055	82,623
	Shareholders equity	40,727	42,072	41,367	42,144
	Minority interests	3,206	3,450	2,922	3,539
	Total equity and minority interests	43,933	45,522	44,289	45,683
	Long-term non-interest bearing liabilities	1.806	1.392	505	1.149
	Long-term interest bearing liabilities	27,908	26,644	22,794	18,497
	Total long-term liabilities	29,714	28,036	23,299	19,646
	Short-term non-interest bearing liabilities	16,441	17.710	18.308	16,622
	Short-term interest bearing liabilities	1.115	920	159	672
	Total short-term liabilities	17,556	18,630	18,467	17,294
	Total equity and liabilities	91,203	92,188	86,055	82,623
	US GAAP				
	Shareholders equity	42,357	43,200	41,686	42,944

HOLDERS EQUITY

> SHARE- Telenor group (NOK in millions) Balance as of 31 December 2001 42,144 1,324 Net income Consolidation Canal Digital (668) Translation adjustments (2,073) Balance as of 30 June 2002 40,727

> CASH FLOW STATEMENT

Telenor group	1st half	-year	Year
(NOK in millions)	2002	2001	2001
Net cash flow from operating activities	5,148	3,343	6,993
Net cash flow from investment activities	(16,033)	26,562	20,891
Net cash flow from financing activities	8,025	(20,126)	(24,351)
Net change in cash and cash equivalents	(2,860)	9,779	3,533
Cash and cash equivalents 01.01	5,839	2,306	2,306
Cash and cash equivalents by the end of the period	2,979	12,085	5,839

> THE BUSINESS AREAS SECOND QUARTER

	Rev	enues ¹	of which	n external ¹⁾	EBI	ITDA	Operating	profit/loss	Associated	l companies	Net finan	cial items		before s and interests
(NOK in millions)	2002	2001	2002	2001	2002	2001	2002	2001	2002	2001	2002	2001	2002	2001
Mobile	5,001	2,856	4,677	2,529	1,774	825	830	482	155	2,919	(345)	136	640	3,537
Networks	4,120	4,112	3,462	3,521	1,407	1,354	587	594	-	-	(56)	(33)	531	561
Plus	1,035	805	908	698	48	53	(114)	(93)	(91)	(119)	(98)	(223)	(303)	(435)
Business Solutions	1,525	1,423	1,138	1,128	28	(167)	(232)	(1,040)	(1)	(739)	51	(70)	(182)	(1,849)
EDB Business Partner	1,089	1,158	843	795	80	178	(20)	6	(2)	4	(38)	(17)	(60)	(7)
Media ²⁾	-	455	-	425	-	55	-	35	-	(10)	-	11	-	36
Other business units	1,006	1,136	839	853	50	35	(39)	(47)	(56)	16	(83)	(58)	(178)	(89)
Corporate functions and group activities	719	695	144	104	(193)	(112)	(370)	(218)	-	-	262	(74)	(108)	(292)
Eliminations	(2,484)	(2,585)	-	2	18	(21)	49	(28)	(3)	(8)	(3)	2	43	(34)
Total	12,011	10,055	12,011	10,055	3,212	2,200	691	(309)	2	2,063	(310)	(326)	383	1,428

> THE BUSINESS AREAS FIRST HALF-YEAR

	Rev	venues ¹	of which	n external"	EBI	TDA	Operating) profit/loss	Associated	d companies	Net finan	cial items	taxe	before s and interests
(NOK in millions)	2002	2001	2002	2001	2002	2001	2002	2001	2002	2001	2002	2001	2002	2001
Mobile	9,360	5,851	8,739	5,174	3,291	1,902	1,586	1,255	64	13,291	(836)	(82)	814	14,464
Networks	8,234	8,223	6,929	7,057	2,815	2,690	1,227	1,252	-	-	(83)	(66)	1,144	1,186
Plus	1,980	1,576	1,731	1,364	23	142	(299)	(143)	(171)	(230)	(197)	(255)	(667)	(628)
Business Solutions	3,124	2,807	2,318	2,252	10	(344)	(540)	(1,445)	-	(799)	31	(125)	(509)	(2,369)
EDB Business Partner	2,214	2,272	1,726	1,541	139	328	(56)	60	(3)	-	(55)	(32)	(114)	28
Media ²⁾	-	958	-	896	-	235	-	199	-	(20)	-	22	-	201
Other business units	2,235	2,095	1,862	1,534	115	51	(69)	(99)	(62)	19	(168)	(103)	(299)	(183)
Corporate functions and group activities	1,424	1,468	269	236	(250)	(125)	(575)	(329)	(2)	7	604	(190)	27	(512)
Eliminations	(4,997)	(5,194)	-	2	(31)	(82)	19	(73)	(4)	(17)	3	(3)	18	(93)
Total	23,574	20,056	23,574	20,056	6,112	4,797	1,293	677	(178)	12,251	(701)	(834)	414	12,094

¹⁾ Revenues include gains on disposal of fixed assets and operations ²⁾ Sold as of 1 October 2001

> ANALYTICAL INFORMATION

	2000						2001		2002		
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	
Revenues (NOK in millions)	8,691	9,145	9,463	10,273	10,001	10,055	10,064	15,920	11,563	12,011	
EBITDA excluding gains and losses (NOK in millions)	2,104	2,175	2,594	1,706	2,293	2,201	2,096	2,287	2,926	3,155	
Operating profit/loss (NOK in millions)	1,166	817	1,234	412	986	(309)	(1,912)	4,412	602	691	
Profit/loss before taxes and minority interests (NOK in millions)	908	749	314	32	10,666	1,428	(2,547)	708	31	383	
Equity ratio including minority interests (%)	44.5	41.6	25.9	40.8	51.9	51.5	55.1	55.3	49.4	48.2	
Net interest bearing liabilities (NOK in millions)	12,750	18,904	51,719	40,496	20,502	10,866	16,358	13,171	24,449	25,717	
Net interest bearing liabilities/EBITDA excluding gains and losses last 12 months	1.5	2.2	5.9	4.7	2.3	1.2	2.0	1.5	2.6	2.5	
No. of man-years	22,350	23,530	25,170	20,150	20,450	21,300	23,200	21,000	22,250	21.650	
– of which abroad	3,300	3.550	4,580	5,050	5,300	5,900	7,600	6,300	7,700	7.800	
or which dorodd	5,500	5,550	4,500	5,050	5,500	3,500	7,000	0,500	7,700	7,000	
MOBILE											
mNorway											
No. of mobile subscriptions (NMT + GSM)	2,012,000	2,103,000	2,134,000	2,199,000	2,189,000	2,233,000	2,289,000	2,307,000	2,314,000	2,360,000	
No. of GSM subscriptions	1,817,000	1,925,000	1,973,000	2,056,000	2,098,000	2,147,000	2,211,000	2,237,000	2,249,000	2,299,000	
– of which prepaid	797,000	851,000	870,000	911,000	938,000	969,000	1,023,000	1,027,000	1,051,000	1,094,000	
Traffic minutes per GSM subscription per month, generated and terminated $^{\scriptscriptstyle 3)}$	166	170	184	174	171	175	182	177	171	185	
Revenue per GSM subscription per month (ARPU):											
– total	309	347	355	340	333	337	357	331	334	351	
– contract	438	471	499	485	479	492	526	479	481	511	
– prepaid	138	191	175	156	152	146	159	159	162	168	
No. of SMS and content messages (in millions)	166	205	254	277	315	323	359	376	391	403	
Pannon GSM (Hungary)											
No. of mobile subscriptions	-	-	-	-	-	-	-	-	2,001,000	2,146,000	
– of which prepaid	-	-	-	-	-	-	-	-	1,446,000	1,596,000	
Traffic minutes per GSM subscription per month, generated and terminated	-	-	-	-	-	-	-	-	113	115	
Revenue per GSM subscription per month (ARPU):											
– total	-	-	-	-	-	-	-	-	182	184	
– contract 4)	-	-	-	-	-	-	-	-	383	391	
– prepaid	-	-	-	-	-	-	-	-	97	98	
No. of SMS and content messages (in millions)	-	-	-	-	-	-	-	-	183	184	
DiGi.Com (Malaysia)											
No. of mobile subscriptions (100%)	-	-	-	-	-	-	-	1,039,000	1,159,000	1,284,000	
 – of which prepaid 	-	-	-	-	-	-	-	902,000	1,044,000	1,176,000	
Traffic minutes per GSM subscription per month, generated and terminated	-	-	-	-	-	-	-	204	197	189	
Revenue per GSM subscription per month (ARPU):											
– total	-	-	-	-	-	-	-	180	169	158	
– contract	-	-	-	-	-	-	-	265	313	331	
– prepaid	-	-	-	-	-	-	-	166	150	142	
No. of SMS and content messages (in millions)	-	-	-	-	-	-	-	61	77	101	

14

	2000						2002			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2
Grameen Phone (Bangladesh)										
No. of mobile subscriptions (100%)	81,000	106,000	135,000	191,000	242,000	335,000	373,000	464,000	550,000	625,000
– of which prepaid	17,000	33,000	48,000	49,000	77,000	149,000	190,000	279,000	353,000	424,000
Traffic minutes per GSM subscription per month, generated and terminated	369	398	342	313	335	302	333	292	308	297
Revenue per GSM subscription per month (ARPU):										
– total	283	288	244	226	226	203	204	173	191	173
– contract	330	361	313	278	275	277	282	259	311	297
– prepaid	54	91	107	102	109	88	119	106	118	104
No. of SMS and content messages (in millions)	0.1	0.1	0.2	0.3	0.4	0.5	1.0	1.3	3.8	6,8
Associated companies										
Telenor's share of mobile subscriptions	1,339,000	1,617,000	2,864,000	3,303,000	3,383,000	3,298,000	3,404,000	4,017,000	4,015,000	4,742,000
NETWORKS										
No. of PSTN subscriptions ¹⁾	1,826,000	1,773,000	1,724,000	1,680,000	1,646,000	1,619,000	1,573,000	1,545,000	1,522,000	1,497,000
No. of ISDN subscriptions (lines)	1,355,000	1,440,000	1,513,000	1,590,000	1,664,000	1,701,000	1,727,000	1,766,000	1,803,000	1,818,000
PSTN/ISDN generated traffic (mill. minutes)	5,396	4,889	4,404	4,871	4,956	4,481	4,083	4,440	4,275	3,966
Fixed line market share of traffic minutes (including Internet) (%)	83	79	78	73	73	73	73	73	73	72,5
PLUS										
No. of internet subscriptions residential market Norway	460,000	505,000	548,000	625,000	683,000	718,000	757,000	831,000	893,000	915,000
– of which Frisurf	110,000	150,000	188,000	248,000	305,000	343,000	386,000	437,000	481,000	503,000
– of which ADSL	-	-	-	-	3,000	5,000	11,000	23,000	42,000	53,000
No. of internet subscriptions residential market Sweden	-	-	-	-	-	-	-	310,000	309,000	311,000
– of which Frisurf	-	-	-	-	-	-	-	72,000	81,000	86,000
– of which ADSL	-	-	-	-	-	-	-	4,000	15,000	16,000
No. of fixed line subscriptions residential market Sweden (PSTN)	-	-	-	-	-	-	-	50,000	55,000	55,000
No. of pay television subscribers in the Nordic region										
– Cable-TV	288,000	312,000	350,000	357,000	362,000	362,000	367,000	561,000	557,000	559,000
– Small antenna networks (SMATV)	1,002,000	1,038,000	1,066,000	1,086,000	1,145,000	1,021,000	1,061,000	1,105,000	1,107,000	1,093,000
– Home satellite dish (DTH) ²⁾	417,000	418,000	452,000	506,000	531,000	569,000	592,000	657,000	647,000	679,000
BUSINESS SOLUTIONS										
No. of internet subscriptions business market Norway	10.000	12,000	13,000	13,000	13,000	15,000	15,000	16,000	17,000	17,000
– of which ADSL	-	-	-	-	-	-	-	1,000	1,000	2,000
No. of internet subscriptions business market Sweden	-	-	-	-	-	-	-	10,000	10,000	10,000
No. of fixed line subscriptions business market Sweden (PSTN)	-	-	-	-	_	_	_	2,000	2,000	2,000

 $^{\scriptscriptstyle 11}\mbox{The}$ figures in the period 2nd quarter 2001 to 4th quarter 2001 are adjusted

²⁾ Includes all subscribers in Canal Digital. In the 1st quarter 2002 56,000 subscribers were transferred to Otrum

³⁾ The figure in 4th quarter 2001 is adjusted

⁴⁾ The figure in 1st quarter 2002 is adjusted

15

> SPECIAL		2nd o	quarter	1st ha	alf-year	Year
ITEMS	(NOK in millions)	2002	2001	2002	2001	2001
	EBITDA reported	3,212	2,200	6,112	4,797	14,250
	Gains on disposal of fixed assets and operations	(72)	(38)	(117)	(342)	(5,436)
	Losses on disposal of fixed assets and operations	15	39	86	39	63
	EBITDA excluding gains and losses	3,155	2,201	6,081	4,494	8,877
	Expenses for restructuring, workforce reductions, loss contracts and exit of activities					
	Mobile		-	6	-	
	Networks	- 49	-	49	-	-
	Plus	49	32	49	32	49
	Business Solutions	-	-	4	20	229
	EDB Business Partner	- 21	-	49	- 20	170
	Other	21	-	292	-	170
	Total restructuring expenses etc.	330	32	405	52	625
		2.405		c 400	4 5 46	0 500
	Adjusted EBITDA	3,485	2,233	6,486	4,546	9,502
	Write-downs					
	Mobile	88	6	113	6	22
	Networks	-	-	-	-	570
	Plus	-	-	2	-	494
	Business Solutions	(2)	605	(2)	605	1,110
	EDB Business Partner	1	74	4	74	1,262
	Other	18	3	18	5	364
	Total write-downs	105	688	135	690	3,822
	Adjusted operating profit	1,069	(953)	1,802	(249)	2,251
	Special items associated companies					
	Gains/losses on disposal of ownership interests	-	(10,714)	-	(21,437)	(21,579)
	Write-down Sonofon	-	7,500	-	7,500	7,500
	Write-down Telenordia	-	665	-	665	665
	Write-down DTAC/UCOM	-	-	-	-	3,400
	Other write-downs associated companies	-	-	-	-	31
	Total special items associated companies	-	(2,549)	-	(13,272)	(9,983)
	Net gains/losses and write-downs financial items	30	292	45	314	258
	Adjusted profit/loss before taxes and minority interests	791	(108)	968	(425)	(396)